

# Introducing Our Partner: Green Office Partner

Green Office Partner is our premier provider of managed print services and paperless solutions across the United States and Canada.

Working together, we deliver a collaborative service structure to provide the best support possible.



## Service Coverage Across the US and Canada

Green Office Partner proudly provides services to clients throughout all 50 states in the United States, ensuring consistent support no matter where you are located.

In addition, they extend their reach into Canada, bringing the same level of dedication and expertise to our clients north of the border.

Their nationwide and cross-border presence allows them to serve a diverse range of businesses with the reliability and attention you deserve.



## Why IT and Print Vendor Working Together is Better for Your Business

When your MSP and Green Office Partner join forces, the result is a smarter, more efficient, and more secure workplace. We collaborate to deliver exceptional service with fast and reliable service ticket resolution.

Here are five ways how, together, we deliver peace of mind—and real value—for your organization:



**Unified Technology Strategy:** By collaborating, your IT and print services are seamlessly integrated, simplifying management and enhancing overall efficiency.



**Strengthened Security & Compliance:** Together, we ensure that both your digital and printed data are protected, helping you meet industry regulations like HIPAA and GDPR.



**Minimized Downtime:** A coordinated approach allows for quicker resolution of technical issues, reducing disruptions and keeping your operations running smoothly.



**Scalable Solutions for Growth:** Our partnership provides adaptable solutions that grow with your business, facilitating seamless expansion and technological upgrades.



**Enhanced User Experience:** Working as one team, we deliver consistent support, improving user satisfaction through reliable and efficient services.

## Managed Print Services Offered

Green Office Partner works with leading technology brands to deliver reliable, high-quality solutions for our clients. These trusted relationships ensure that the best products and services in the industry are offered.

**xerox**



**ZEBRA**



**EPSON®**



**Canon**



## We Have Solutions for the Following Office Technology Challenges:



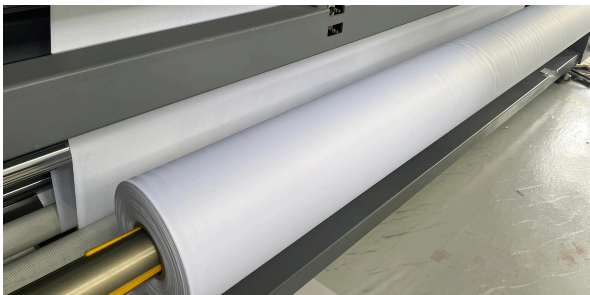
### Conference Room and Video Technologies

Are your conference room audio and video systems creating challenges for effective meetings and collaboration?



### AI Document Processing

Are disorganized physical and digital files reducing your team's efficiency and slowing critical business processes?



### Scanners & Plotters

Is outdated scanning or plotting equipment creating bottlenecks in your workflow, especially when deadlines are tight?



### Thermal Printing

Is inconsistency in your label or barcode output creating delays in production or accuracy issues?

To get started, email us today at [sales@greenofficepartner.com](mailto:sales@greenofficepartner.com) or call us at **877.467.5999**

## HOW PRINT ASSESSMENT WORKS

Green Office Partner performs a white-glove, all-inclusive assessment of your company's print-related needs, all at no cost to you. We'll walk you through our process from start to finish.

- 1. Meet the team** and identify the primary objectives for this assessment.
- 2. Document objectives and challenges** within your print environment.
- 3. Present Total Cost of Ownership (TCO)** you are currently paying on products, services and solutions.
- 4. Propose solutions** based on our extensive fact-finding and collaboration with your team.
- 5. Adjust proposal** as needed, finalize details and move forward.

### Example of TCO Breakdown:

Category	Total Units	Mono Volume	Color Volume	TCO	Average CPP
Copier B&W	1	17,270	0	\$1,300.00	\$0.0752
Copier Color	3	9,242	4,397	\$2,905.42	\$0.2130
Fax Machine	1	330	0	\$10.46	\$0.0317
MFP - B&W Laser	23	20,820	0	\$857.20	\$0.0412
MFP - B&W Color Laser	1	125	390	\$96.90	\$0.1881

## Print Fleet Floor Plans Before and After Green Office Partner:



### Before Managed Print Services

- Offices cluttered with unnecessary devices
- Office depends on outdated, unreliable, inefficient technology
- Copiers are different makes and models, leading to a tedious support process
- IT staff saddled with support tickets



### After Managed Print Services

- Devices with poor performance replaced
- Less copiers to clutter limited office space
- Standardized, easy to manage fleet
- Reduced printing cost, maximized efficiency
- Dedicated print support call center

## The Roadmap to Your Success

The following outlines Green Office Partner's streamlined 7-step process—designed to ensure a smooth transition from sales through installation and onboarding.



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## Early Introductions = Better Outcomes for Your Business

By talking to Green Office Partner early—even before you are ready to buy—you enable them to:

- Review your environment, contracts, & current billing to provide you with immediate **actionable recommendations**.
- Map what they can do with **clear, time-bound milestones**.
- **Flag renewal dates** or **contract clauses** that could work against you if not addressed in time.
- Identify the **optimal window to upgrade** and capitalize on manufacturer-timed promotions.

**Result:** You are protected and have the best opportunity to transition at the best possible time.

## 6 Ways Green Office Partner Can Help You Transition Out of Your Print Contract

- **Refreshes:** Seamless upgrades when your current contracts expire.
- **Early Contract Termination:** Transition now and end current contracts early.
- **Add-Ons:** Install new equipment now, migrate fully later.
- **Service Non-Contracted Units:** Continue to own your current devices, but let them manage your support.
- **Change of Service:** Maintain lease, switch service vendor.
- **Service Relationship Management:** Let them manage your existing vendor contracts until all location transitions are complete.

## Tailored for Small, Medium, and Enterprise Organizations

Green Office Partner proudly supports some of the most respected names across multiple industries. From single device opportunities to multi-site fleets, long-term client relationships are built on trust, results, and exceptional service.

### Healthcare



### Education



### Construction



### Government



### Manufacturing



### Hospitality



### Financial



### Automotive



### Legal

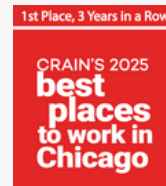


### Entertainment



## Awards & Certifications

Green Office Partner has earned industry-recognized awards and certifications that highlight their expertise, professionalism, and commitment to excellence. These credentials reflect the high standards they bring to every client engagement.



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